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Ford Pro™ is on a mission to revolutionize productivity solutions for commercial and government customers enabling them to thrive by integrating, digitizing, and simplifying an end-to-end experience that is always on.

Ford Pro Competitive Price Allowance Agreement

2026 Program Year

Prepared For:
ProTradeNet SPV LLC
1010 N UNIVERSITY PARKS DR
WACO, TX 76707

Fleet Identification Number (FIN)
WB928
01/16/2026

Ford Pro Contact:
Gary Wright
gwright5@ford.com

Imagine combining the world-class trucks, vans and SUVs you need to build your fleet with the service options, financing flexibility and telematics data you need to manage it. With Ford Pro, you can do just that.



ProTradeNet SPV LLC

2026 Program Year

Ford Motor Company (hereinafter “Ford Pro”) is pleased to provide this Ford Pro™ Competitive Price Allowance Agreement (the “CPA Agreement”) to ProTradeNet SPV LLC for the 2026 Program Year.

This CPA Agreement is intended to outline the various terms and conditions under which Ford Pro will offer certain vehicle-related discounts and incentives aimed at promoting the selection of Ford Pro products. The existence of and contents of this CPA Agreement shall be considered **confidential** to ProTradeNet SPV LLC and Ford.

Incentives and Benefits: Overview

5- Year / 100,000 Miles Commercial Vehicle Gas Powertrain Warranty

Ford vehicles reported sold as fleet to your FIN code are eligible for a 5-year / 100,000 mile limited powertrain warranty extension on the following Ford models:

- F150 (excluding Raptor)
- Super Duty (F250-F600, also includes F53/F59)
- Transit Van, Cutaway and Chassis Cab
- E-Series (Econoline)
- Medium Duty (5- Years / 100,000 miles, or 4,000 engine hours, whichever occurs first)

Electronic Funds Transfer (EFT) and On-line Payment Statement Enhancement requirement

Effective with 26PY and to enhance your payment experience we are transitioning CPA incentive monies, not paid via the Dealer Factory Invoice, to EFT. CPA funds will be deposited directly to the specified account. The specified account information will be used for DEPOSITS ONLY. CPA Payment statement will be exclusively available online at Fordpro.com Business Tools>Order>CPA Statement.



Ford Protect Extended Warranty Add-On Coverage Options are available

- Ford Protect offers Peace of Mind protection through available Extended Service and Maintenance plans to reduce future costs to your Fleet.
- Our factory-trained technicians and fleet of over 4,000 Ford Mobile Service vans are focused on maximizing your uptime – we can come to you!
- Ask your Ford Pro representative for more details regarding the suite of plans to support your Fleet productivity and uptime.

Total Unit Volume and Incentives per Program Year

Eligible Vehicle Lines	Body(*)	Engine	Engine Description	Model	1 to 1	2+
E-Series	ALL	ALL	All E-Series Engines	2027	\$1500	\$1750
E-Series	ALL	ALL	All E-Series Engines	2026	\$1500	\$1750
Explorer	ALL	ALL	All Explorer Engines	2026	\$3000	\$3200
F150 4X4 Lightning SuperCrew PRO	WIB	BEV	Battery Electric Vehicle	2026	\$4000	\$4200
F150 Regular Cab	RC	ICE	Internal Combustion Engine (Gas)	2026	\$1500	\$1700
F150 SuperCab 4X2	SC42	ICE	Internal Combustion Engine (Gas)	2026	\$2500	\$2700
F150 SuperCab 4X4	SC44	ICE	Internal Combustion Engine (Gas)	2026	\$3000	\$3200
F150 SuperCrew 4X2	CC42	ICE	Internal Combustion Engine (Gas)	2026	\$3500	\$3700
F150 SuperCrew 4X4	CC44	ICE	Internal Combustion Engine (Gas)	2026	\$4000	\$4200
F150 SuperCrew 4X4	CC44	HEV	Hybrid Electric Vehicle	2026	\$4000	\$4200
Ranger	ALL	ALL	All Ranger Engines	2026	\$2000	\$2200
Super Duty F350 thru F600 Chassis Cabs	CHAS	ALL	All Super Duty Engines	2026	\$1500	\$1700
Super Duty Pickup	SDPU	ALL	All Super Duty Engines	2026	\$3500	\$3700
Transit (excl. Wagon)	ALL	BEV	Battery Electric Vehicle	2026	\$2500	\$2700
Transit Passenger Van AWD	TWA	ALL	All Transit Engines	2026	\$800	\$1000
Transit Passenger Van RWD	TWR	ALL	All Transit Engines	2026	\$800	\$1000
Transit Van High Roof AWD	TVHA	ALL	All Transit Engines	2026	\$3800	\$4000
Transit Van High Roof RWD	TVHR	ALL	All Transit Engines	2026	\$3800	\$4000
Transit Van Low Roof AWD	TVLA	ALL	All Transit Engines	2026	\$6300	\$6500
Transit Van Low Roof RWD	TVLR	ALL	All Transit Engines	2026	\$5800	\$6000
Transit Van Medium Roof AWD	TVMA	ALL	All Transit Engines	2026	\$3800	\$4000
Transit Van Medium Roof RWD	TVMR	ALL	All Transit Engines	2026	\$3800	\$4000



* Incentive offerings are subject to exclusions of certain vehicle lines, body styles or powertrains, or other specialty service vehicles (unless explicitly listed in your per units incentive grid).

Please see <https://www.fordpro.com/en-us/> for more details on Vehicles.

Terms and Conditions

Incentives

The incentives offered in this CPA Agreement supersede any incentive offering or combination of incentive offerings provided by Ford Pro. Selected 2027 "early" models, ordered prior to July 1, 2026 may be eligible under the 2026 program.

Incentives will be paid on factory ordered and "out of stock" eligible vehicles purchased or leased by your company for use in your operation. Please ensure that your FIN, WB928 and option code 56A are placed on all orders for your fleet.

Incentive Levels

Incentive levels set forth herein for 2026 model year vehicles may apply to all orders for early 2027 MY vehicles that are placed before 06/30/2026, where the incentive levels for the 2027 model year vehicles remain unchanged from 2026 incentives and are formally communicated to you by Ford in writing. After Ford determines 2027 incentive levels, Ford Pro will notify Customer of any 2027 model year vehicle lines where the incentive remains unchanged from the previous model year. Notwithstanding anything to the contrary herein, Ford Pro reserves the right to make any adjustments necessary should the dealer invoice price of a comparably equipped vehicle be reduced at any time during this CPA Agreement. (The net effect of this action will be price acquisition neutral.)

Purchase Volume

Purchase volume reverts to zero at the beginning of each program year. CPA Agreement incentives offered cannot be combined with any other incentives.

Multi-Tier Volume Incentive

Any **incremental incentives**, earned by achieving higher volume tiers, will be paid directly to you or your assignee, retroactive to the first eligible unit.

Payment

Off-Invoice – Once a CPA Agreement is established in the Ford Pro system, the 56A indicator and the first-tier incentive amount will be shown as a credit on the initial dealer invoice. If the 56A indicator is present but the credit is missing, payment will be made directly to you or your assignee once the unit is reported sold.

Tier One Assignment – If a vehicle is purchased without a CPA Agreement off-invoice credit, the applicable first tier incentive amount of this CPA Agreement will be paid by Ford Pro directly to the selling dealer via the Dealer Parts Statement at the end of each month. Any other CPA Agreement payments will be paid directly to you or your assignee.



Eligible Vehicles

- All new vehicles listed in the vehicle incentive grid and sold to you by your selling dealer or to the fleet management companies with whom you do business are eligible for indicated incentives.
- Vehicles must be registered solely in the United States and must be operated in the United States. Exporting or attempting to export is prohibited.
- All units must be reported sold fleet, using your (FIN) **WB928** and coded with **56A** to count towards volume requirements and be eligible for payment under this Agreement.
- Vehicle lines with 2027 model year production availability prior to normal model year timing may be eligible for payment under the existing 2026 incentive program. The factory order receipt date determines program year eligibility.

In-Service Requirements

The minimum in-service requirement for commercial vehicles is **12 months or 20,000 miles** (whichever comes first). The vehicles cannot be resold during this time period. Vehicles must be registered and operated solely in the 50 United States. Exporting or attempting to export is prohibited; if any vehicle is exported prior to the expiration of the vehicle's minimum in-service requirement, you agree to refund all unit volume incentives paid for all vehicles purchased pursuant to the CPA Agreement during the calendar year in which the exported vehicle was purchased. Customers who violate the minimum in-service requirements may also be subject to fleet incentive chargeback and/or cancellation of their FIN code.

Ineligible Programs

- The CPA Agreement program (56A) outlined in this letter is in lieu of the National Fleet Incentive Program (56M), Regional Preferred Equipment Package (PEP) discounts (including the Commercial Connection Upfit Program), and customer retail programs.
- Payment of a National Fleet Incentive (56M) or of a retail incentive on a vehicle will make that vehicle ineligible for CPA Agreement (56A) Incentives.
- To ensure CPA Agreement payment eligibility, instruct your dealer or fleet management company in writing, NOT to utilize retail or commercial account programs on your eligible vehicles. This restriction applies to units ordered from production.
- A vehicle sold using the National Fleet Incentive (56M) will count towards the minimum volume requirement of this agreement.
- In the event you claim retail or any other special incentive on a vehicle(s) purchased from dealer stock, that vehicle(s) will be ineligible for all aspects of this CPA Agreement. Utilizing option code 56A on your orders will ensure maximum CPA Agreement incentives are paid to your company.

Disputes

Any dispute between the parties to this agreement, including without limitation, fraud, misrepresentation, negligence or any other alleged tort or violation of the agreement, shall be governed by, construed, and enforced in accordance with the laws of Michigan regardless of the legal theory upon which such matter is asserted. If Ford Pro prevails, it may recover its reasonable costs and expenses, including attorneys' fees and all other litigation-related costs.

In the case of failure to perform under this CPA Agreement due to any force majeure event, neither party shall be liable for such failure, and this CPA Agreement shall be terminated automatically.



Summary and Acceptance

This CPA Agreement is confidential between the parties and is intended for the sole use of the Parties. The Parties will each use Reasonable Care to protect the confidentiality of this CPA Agreement. Reasonable Care is the standard of care that the party holding the information would use in protecting the confidentiality of its own confidential information. Without the prior written agreement of the other Party, neither Party may disclose this CPA Agreement to any third party. Disclosure to a Fleet Management Company or Ford/Lincoln Dealer for the purpose of ordering and/or purchasing vehicles pursuant to this agreement is permissible, provided the Fleet Management Company and/or Ford/Lincoln Dealer agree in writing to observe the confidentiality requirements and Reasonable Care standards set forth herein.

To protect the Parties to this CPA Agreement, its terms cannot be amended, supplemented, waived or modified except by an instrument in writing signed by the Parties and neither this CPA Agreement nor any of its rights, interests or obligations can be assigned without the prior written consent of the Parties. If any term or other provision of this CPA Agreement is invalid, illegal or incapable of being enforced by any rule of law or public policy, all other terms, conditions and provisions of this CPA Agreement shall remain in full force and effect.

The Ford Pro team is committed to achieving the highest level of customer satisfaction. If you have any questions about this CPA Agreement, please do not hesitate to contact me (contact information listed below).

Your signature is requested to verify ProTradeNet SPV LLC's acceptance of this CPA Agreement. Please sign and return a copy to me.

This proposal offer is valid for 30 days starting from 01/16/2026.

A handwritten signature in blue ink that reads "Gary Wright".

Gary Wright
Ford Pro

A handwritten signature in black ink that appears to read "Brandi Haslam".

Brandi Haslam
ProTradeNet SPV LLC (WB928)

01/16/2026

Date

1/22/2026

Date

Please send with your signature to:

Gary Wright
Cell: 972-897-6590
gwright5@ford.com



Dealer/Fleet Management Company Ordering and Out of Stock Purchase Instructions

ProTradeNet SPV LLC (WB928)

Dealer/Fleet Management Company Ordering Instructions

Whenever possible, fleet vehicles should be ordered from production. This ensures the vehicle is invoiced correctly with the CPA Agreement credit. It is important to note that the ordering dealer/fleet management company should be instructed to take the following actions to ensure prompt payment of eligible Ford Pro incentives to the Fleet Account noted above.

- Use the proper Fleet Identification Number (FIN) of **WB928** on each order. All units must be reported sold fleet, using your FIN code, and coded with "56A" to count towards volume requirements and be eligible for payment.
- **Note: option code 56A is not compatible with any Retail, Commercial, Dealer Cash, or National Fleet Incentive program, unless otherwise stated in the specific program.**

Ordered Units

- Once a CPA Agreement is established in the Ford Pro system, CONCEPS will automatically populate option code 56A on all vehicle lines associated with your FIN code. If the customer has an off-invoice program, use of option code 56A, when ordering, will allow payments to be off-invoice.
- ProTradeNet SPV LLC has elected to assign all or part of their CPA Agreement funds to the selling dealer. Incentive payments, if not off-invoice, will be paid to the selling dealer, via the Dealer Parts Statement, at the end of each month.
- Please note: If orders are placed before the CPA Agreement is established in the Ford Pro system, the incentive will not be off-invoice. In this case, payment will be directed to the customer (or assignee), once the unit is reported sold.
- Dealers will not be able to remove the option code 56A from an order. Dealers should contact Ford Pro Contact Center of Excellence (CcoE) Sales at 866-34-DEALER (pick #2) to request the removal of option code 56A.
- Dealers/Fleet Management Companies must report the vehicle sold to the proper end user FIN code along with the applicable fleet delivery type. (Delivery type = 7 for sale of unit to fleet customer. Delivery type = D for sale of unit to a leasing company for subsequent lease to the fleet customer.)

Out-Of-Stock Purchase Process

- Dealers/Fleet Management Companies should add the option code 56A in CONCEPS to all stock units after they are reported sold/re-invoiced to ProTradeNet SPV LLC. CPA incentives will be paid directly to ProTradeNet SPV LLC, or an assignee.
- ProTradeNet SPV LLC has elected to assign all or part of their CPA funds to the selling dealer. CPA, if not off-invoice, will be paid to the selling dealer, via the Dealer Parts Statement, at the end of each month.
- Dealers/Fleet Management Companies must report the vehicle sold to the proper end user FIN code along with the applicable fleet delivery type. (Delivery type = 7 for sale of unit to fleet customer. Delivery type = D for sale of unit to a leasing company for subsequent lease to the fleet customer.)

Fleet Payment and Adjustment Timing Limitations

- Automatic payments will be made to CPA Agreement customers or assignee. Any issues related to automatic payments must be claimed within two years of the vehicle sale date.
- CPA Agreement payment adjustments resulting from North American Sales Accounting audit reviews must occur within the later of:
 - 2 years from the date the CPA incentive was paid.
 - OR
 - 2 years from the latter of the sale date or the date the vehicle is reported sold.